

Attachment 5:

Utilization

Client Utilization	Subscribers		Members		Member: Using Benefit		Exam Utilization				Material Utilization			
	CY #	PY #	CY #	PY #	CY #	PY #	CY #	CY \$	PY #	PY \$	CY #	CY \$	PY #	PY \$
JULY	10,914	11,059	23,446	23,552	1,653	1,584	1,282	\$53,591	1,265	\$52,302	1,024	\$99,359	991	\$94,749
AUGUST	10,824	10,998	23,252	23,426	1,403	1,417	1,117	\$46,144	1,111	\$45,815	821	\$79,336	913	\$91,072
SEPTEMBER	10,787	10,967	23,105	23,342	1,084	1,211	832	\$34,644	954	\$39,095	708	\$73,751	760	\$72,910
OCTOBER	10,719	10,987	22,979	23,372	1,021	1,242	823	\$34,023	1,020	\$41,635	624	\$58,981	765	\$71,100
NOVEMBER	10,651	10,979	22,842	23,325	959	852	767	\$31,423	685	\$27,598	552	\$58,609	542	\$51,842
DECEMBER	10,678	10,991	22,897	23,341	1,029	1,107	822	\$34,510	885	\$36,192	640	\$61,288	705	\$67,609
JANUARY	10,652	10,986	22,816	23,371	886	946	701	\$29,407	739	\$30,588	557	\$51,782	627	\$62,194
FEBRUARY	10,780	10,961	23,069	23,320	943	909	726	\$30,400	744	\$30,556	603	\$59,942	572	\$55,262
MARCH	10,827	10,971	23,121	23,308	994	1,141	797	\$33,370	925	\$38,237	599	\$60,589	709	\$68,047
APRIL	10,884	10,962	23,202	23,277	957	890	779	\$31,605	707	\$29,417	562	\$60,551	556	\$53,113
MAY	10,906	10,969	23,242	23,288	944	889	782	\$31,765	723	\$29,442	522	\$49,368	531	\$49,171
JUNE	10,936	10,883	23,292	23,128	1,038	1,047	813	\$33,455	815	\$33,628	588	\$57,388	644	\$59,010
	10,797	10,976	23,105	23,338	12,911	13,235	10,241	\$424,337	10,573	\$434,505	7,800	\$770,945	8,315	\$796,078

Service Utilization

Utilization	Membership		Exam Utilization		Material Utilization	
	Client	Client	Client	Client	Client	Client
Member Type	CY #	PY #	CY %	PY %		
Subscriber	10,797	10,976	48.9%	49.5%		39.4%
Spouse/Partner	4,506	4,557	46.5%	47.0%		36.4%
Child/Other	7,802	7,805	36.8%	38.4%		24.5%

For more information, please review the Utilization page(s).

Benefit Utilization	Client		Lens Enhancements	Client	
	CY %	PY %		CY %	PY %
Exam	44.3%	45.3%	Top Add-Ons (% of Lens)		
Material	33.8%	35.6%	Polycarbonate	54.6%	51.5%
Eyewear (% of Materials)	67.7%	68.4%	Anti-Reflective Coating	73.5%	71.0%
Contacts (% of Materials)	32.3%	31.6%	Scratch Coating	14.1%	13.8%
Single Vision (% of Lens)	54.9%	52.8%	Photochromic	17.7%	19.0%
Multi-Focal Lined (% of Lens)	5.5%	5.9%			
Progressive (% of Lens)	39.6%	41.2%			
Other Lens (% of Lens)	0.0%	0.0%			

Provider Utilization

Network Utilization by Band (CY)		Client Combined (Ex & Mat'l)		Client Exam Share		Client Mat'l Share	
Location Type	Provider Band	CY %	PY %	CY %	PY %	CY %	PY %
Independent	Independent	57.5%	55.9%	60.1%	58.9%	54.2%	52.2%
Total: Independent		57.5%	55.9%	60.1%	58.9%	54.2%	52.2%
Retail	LensCrafters	5.3%	5.6%	4.3%	4.8%	6.6%	6.6%
	Pearle Vision	4.3%	4.5%	4.3%	4.2%	4.4%	4.9%
	Target Optical	3.3%	3.5%	2.9%	3.1%	3.8%	3.9%
	Contacts Direct	0.1%	0.2%	0.0%	0.0%	0.3%	0.5%
	Glasses.com	0.1%	0.0%	0.0%	0.0%	0.1%	0.1%
	Other Retail	27.5%	28.3%	27.5%	27.7%	27.6%	29.1%
Total: Retail		40.6%	42.1%	38.9%	39.8%	42.8%	45.0%
Out of Network	Out of Network	1.8%	2.0%	1.0%	1.3%	2.9%	2.8%
Total: Out of Network		1.8%	2.0%	1.0%	1.3%	2.9%	2.8%